

# Profit and Loss

## Stage Management Association For the year ended 31 December 2020

2020

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### Turnover

Extraordinary Income	10,200.00
Interest Received	12.26
Turnover-CD sales	30.00
Turnover-donations	129.24
Turnover-membership	47,052.62
Turnover-sales and advertising	50.00
Turnover-training program income	2,094.00
<b>Total Turnover</b>	<b>59,568.12</b>

### Cost of Sales

PDQ charges	631.63
<b>Total Cost of Sales</b>	<b>631.63</b>

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### Gross Profit

**58,936.49**

### Administrative Costs

Accountancy and Bookkeeping fees	2,174.50
Admin Travel	94.76
Bank Charges	112.30
Contracted Staff	22,665.87
Cue line expenses	602.40
Depreciation Expense	274.19
Development Marketing and Publicity	614.00
Event, Visits and Training expenses	605.52
Insurance	285.12
IT Services	3,794.76
Miscellaneous	278.80
Office Rent	7,100.00
Pensions Costs	357.05
Permanent Staff Wages	13,779.54
Postage	(3.50)
Printing & Stationery	99.91
Software	804.12
Subscriptions, Membership and other fees	107.00
Telephone & Internet	341.17
<b>Total Administrative Costs</b>	<b>54,087.51</b>

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### Operating Profit

**4,848.98**

### Profit on Ordinary Activities Before Taxation

**4,848.98**

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### Profit after Taxation

**4,848.98**